

**Breakout Session Agenda - Business**

October 26, 2022

* Brief Intros
* Call to order
* Approval of Meeting Minutes – April 27, 2022
* News from Moreno Valley College
* Voting Item(s)

**Business**

**Item 1: Business Administration Logistic Management Course Curriculum Adoption**

**Faculty lead - Joe Gonzales**

To meet the high demand in our geographic location we are working on adopting the Business Administration Logistic Management Concentration - Degree/Certification from Norco College. This will require course inclusions and adoption of the following courses at Moreno Valley College.

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| --- | --- | --- |
| BUS-82 | Freight Claims | 1.5 |
| BUS-83 | Contracts | 1.5 |
| BUS-85 | Warehouse Management | 3 |
| BUS-86 | Transportation and Traffic Management | 3 |
| BUS-87 | Purchasing and Supply Management | 3 |
| BUS-90 | International Logistics | 3 |

**Item 2: Major Modification IAT-10**

**Faculty Lead - Darrell Brown**

There was an error noted in the approved IAT-10 – Industrial Automation 1 course. The error in the hours was 5 units instead of the original 4 semester units. A Course Major Modification has been submitted. It is now 54 lecture hours, 54 semester hours, and 4 semester units. Please vote if you approve this Major modification.

**Item 3: CDL New Course Discipline and Curriculum Development**

**Faculty Lead - Captain Begg & Laura Dunphy**

A) To increase opportunities for students to enter into job markets that offer a livable wage we are proposing a non-credit program for CDL. To do this we will first need to create a new discipline to house the curriculum.  The new discipline will be titled Commercial Driver's License (CDL).

B)  The below courses are created to be taken in sequence and lead students to take their state CDL test. The courses will be non-credit and free for students to take. We are wanting to adopt the state-approved curriculum from Victor Valley College. Please vote if you approve the adoption of the courses below.

|  |  |
| --- | --- |
| CDL - 801 | Commercial Driver Training - Permit Preparation |
| CDL - 802 | Commercial Driver Training - Range Operations |
| CDL - 803 | Commercial Driver Training - On Road Skills |

* Program/Curriculum
* Industry Questions
* News from Industry
* Wrap-up
* Adjournment

|  |  |
| --- | --- |
| **Break Out Session Name:** Business **Notetaker: Gloria Cerritos** | |
| **Industry Contacts** | |
| Laura Dunphy  Business Professor | Karina Cocoletzi, VP Altura Credit Union |
| Patty Ellis-Greenburg  Arkside Marketing | Joe Ray  GM of Klein  Training solution on industrial automations |
| Rebecca Lomas, Fastenal  Talent Acquisition | Brandy Boyer, Fastenal  Regional Marketing Manager |
| Sandra Segura  Owner of Inland Interpreting Agency | Rob Mason  MVC Faculty |
| Mariana Perez  MVC Job acquisition  Apprenticeship program | Andrea Stoll  Accounting professor |
| Joe Gonzales  MVC Faculty | Name & Position |
| **Advisory Questions for Industry** | |
| 1. Are there any major gaps in skills and competencies that you see in new employees? | |
| 2. How do you currently recruit employees?  . Getting employees is super difficult right now so everyone is short staffed (HR vacancies, accounting, student financial services.)  . Proper assessments on faculty so that students are getting the best learning they can  . Analyzing data in order to close these gaps (data analytics) | |
| 1. Is there any formal training that could benefit your existing employees that you cannot provide?   . Face to face in the non-credit courses or more video content from professors  .Business entrepreneurship club could help with developing skills for the workforce | |
| 1. What are the relevant industry recognized credentials that your organization values? *Example:* *Labor market data suggests xyz skills……* | |
| 1. How can MVC improve the skills students learn while in school to better prepare them in the work industry? What skills do you look for in a potential employee?   . Students love working in the I-make innovation center and are doing a good job at retaining staff so far. | |
| 1. How can MVC better prepare potential candidates to be employed with your organization?  What skill sets are necessary for new employees to adapt to the working environment from the onset?   . Pitch competition is showing some success  . connect students to jobs or avenues they can connect with to become employed  . There’s a lot of talent out there and we need to figure out how we can better nurture that.  . More employers to partner with the business club  . Competitions for students usually have a small scholarship as the prize  . There’s a big effort being made to get college students into a job | |
| 1. Is a part-time paid internship, apprenticeship a possibility at your company? If so, what skills/training can we provide students to prepare them? | |

Laura Dunphy

. non credit courses are seeing some success in filling up

. don’t have data on the success rate of courses meaning from course leading to job

. new courses being adopted still and expansion of programs like entrepreneurship having an Associates Degree

. Working on getting commercial driving classes, 3 classes and they will be ready to test and get their commercial license.

. We officially have our own truck for that effort

Patty Ellis- Greenburg

Gabriela Guzman

. VITA is coming to Moreno Valley College to do taxes for free for anyone making 58,000 or less

Voting Results

Patty Ellis- Greenburg All approved no neighs on any of the votes

Gabriela Guzman No points were brought up for discussion

**Voted to approve Item 1**

* Patty Ellis- Greenburg
* Jeff Frunk

**Voted to approve Item 2**

* Teresa Martinez
* Laura Birdwell

**Voted to approve Item 3a**

Robert Mason

There was one other voiced approval but did not catch a name

**Voted on Item 3b**